

Enable Savings Plan Alabama

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November 20, 2019





Agenda

Key Program Statistics (as of 9/30/2019)

Customer Servicing (as of 9/30/2019)

Marketing

Outreach

In Progress

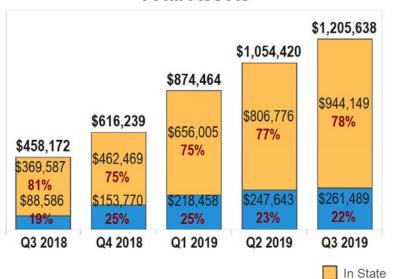




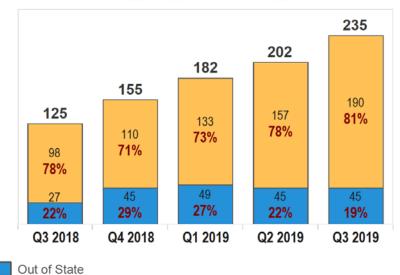
Assets and Accounts

	Active	Funded	Average	New Accounts		Closed Accounts		
Total Assets	Accounts	Accounts	Account Size	QTD	YTD	QTD	YTD	
\$1,205,638	247	235	\$5,130	27	127	27	50	

Total Assets



Total Funded Accounts



Active Accounts are all accounts with an "open" status; Funded Accounts are all accounts with an "open" status AND have assets.





Account Owner Disability Type

4	In State				Out of State				Grand Total			
Account Owner Disability Type Code	Active Accounts	% of Total Accounts	Total Assets	% of Total Assets	Active Accounts	% of Total Accounts	Total Assets	% of Total Assets	Active Accounts	% of Total Accounts	Total Assets	% of Total Assets
Developmental disorders (including autism)	49	24.6%	\$341,865	36.2%	20	41.7%	\$80,153	30.7%	69	27.9%	\$422,018	35.0%
Intellectual disability	89	44.7%	\$222,812	23.6%	7	14.6%	\$61,692	23.6%	96	38.9%	\$284,504	23.6%
Congenital anomalies (including Down syndrome)	26	13.1%	\$161,277	17.1%	6	12.5%	\$35,941	13.7%	32	13.0%	\$197,218	16.4%
Psychiatric disorders	10	5.0%	\$80,516	8.5%	6	12.5%	\$72,367	27.7%	16	6.5%	\$152,882	12.7%
Nervous disorders (including blindness and deafness)	8	4.0%	\$57,101	6.0%	6	12.5%	\$9,184	3.5%	14	5.7%	\$66,285	5.5%
Respiratory disorders	1	0.5%	\$508	0.1%					1	0.4%	\$508	0.0%
Other	16	8.0%	\$80,070	8.5%	3	6.3%	\$2,153	0.8%	19	7.7%	\$82,222	6.8%
Grand Total	199	100.0%	\$944,149	100.0%	48	100.0%	\$261,489	100.0%	247	100.0%	\$1,205,638	100.0%

Active Accounts are all accounts with an "open" status; Funded Accounts are all accounts with an "open" status AND have assets.

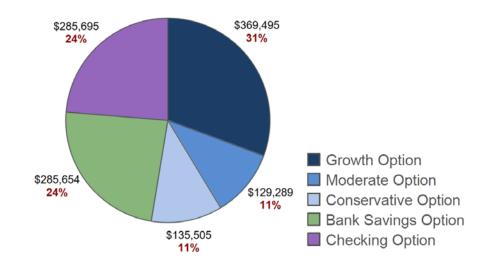




Investments

	In-State		Οι	ut-of-State	Total		
Investment	Accounts*	Total Assets	Assets Accounts* Total Assets		Accounts*	Assets	
Growth Option	51	\$345,078.05	17	\$24,416.69	68	\$369,494.74	
Moderate Option	32	\$93,767.66	16	\$35,521.37	48	\$129,289.03	
Conservative Option	25	\$115,085.62	16	\$20,419.04	41	\$135,504.66	
Bank Savings Option	100	\$247,100.76	17	\$38,553.51	117	\$285,654.27	
Checking Option	54	\$143,116.93	34	\$142,578.05	88	\$285,694.98	
TOTAL ENABLE ALABAMA SAVINGS PLAN	262	\$944,149.02	100	\$261,488.66	362	\$1,205,637.68	

^{*} Accounts are the number of portfolios by investment option.







Investment Returns

	Total Re	Avera					
Investment Option Name Benchmark*	Quarter Ending 9/30/2019	g Year To Date	1 year	3 year	5 year	Since Inception**	Inception Date
Growth Option	0.60%	15.31%	3.15%	8.84%		9.45%	6/30/2016
Enable Benchmark Growth Option	0.63%	15.53%	3.41%	9.33%			
Moderate Option	0.87%	13.09%	4.44%	7.23%		7.63%	6/30/2016
Enable Benchmark Moderate Option	0.88%	13.13%	4.54%	7.62%			
Conservative Option	0.87%	8.55%	4.71%	4.37%		4.53%	6/30/2016
Enable Benchmark Conservative Option	0.89%	8.64%	4.89%	4.79%			
Bank Savings Option	0.29%	0.89%	1.19%	0.73%		0.70%	6/30/2016
FTSE 3-Month T-Bill	0.56%	1.78%	2.36%	1.52%			
Checking Option	0.00%	0.00%	0.00%			0.00%	1/26/2017
NA							

^{*} Each benchmark is not managed. Therefore, its performance does not reflect management fees, expenses or the imposition of sales charges.

The performance data shown represents past performance. Past performance - especially short-term performance - is not a guarantee of future results. Performance information is current as of the most recent timeframe referenced above and is net of the weighted average operating expense ratio of the underlying fund, program management fee and the state administrative fee. Investment returns and principal value will fluctuate, so that investors' units, when sold, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data cited. For performance data current to the most recent quarter-end, view quarter-end returns.

An investment in a money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. Although the fund seeks to preserve the value of your investment at \$1 per share, it is possible to lose money by investing in the fund.

Enable Savings Plan Alabama ("Enable Alabama" or "the Plan") is sponsored by the State of Nebraska, offered by the State of Alabama, and administered by the Nebraska State Treasurer. The State of Alabama, through the ABLE Program Board, contracted with the Nebraska State Treasurer to participate in and create Enable Savings Plan Alabama which is part of The Nebraska Achieving a Better Life Experience Program Trust (the "Trust") that offers a series of investment portfolios. The Plan is intended to operate as a qualified ABLE program to be used only to save for qualified disability expenses, pursuant to the Achieving a Better Life Experience Act of 2014 and Section 529A of the U.S. Internal Revenue Code.

An investor should consider the Plan's investment objectives, risks, charges and expenses before investing. The Program Disclosure Statement at www.EnableAL.com, which contains more information, should be read carefully before investing.

Investors should consider before investing whether their home state offers any state tax or other benefits that are only available for investments in such state's qualified ABLE program and should consult their tax advisor, attorney and/or other advisor regarding their specific legal, investment or tax situation.

This material is provided for general and educational purposes only, and is not intended to provide legal, tax or investment advice, or for use to avoid penalties that may be imposed under U.S. federal tax laws. This material is not an offer to sell or a solicitation of an offer to buy any securities. Any offer to sell units within the Plan may only be made by the Program Disclosure Statement relating to the Plan.

Participation in the Plan does not guarantee that contributions and the investment return on contributions, if any, will be adequate to cover future expenses, or that an account owner is eligible to participate in the Plan.

Except for the Bank Savings and Checking Investment Options, investments in Enable Alabama are not guaranteed or insured by the FDIC or any other government agency and are not deposits or other obligations of any depository institution. Investments are not guaranteed or insured by the State of Alabama, the State of Nebraska, the Alabama State Treasurer, the Nebraska State Treasurer, the Nebraska State Treasurer, the Nebraska Investment Council or First National Bank of Omaha or its authorized agents or their affiliates, and are subject to investment risks, including loss of the principal amount invested. FDIC insurance is provided for the Bank Savings and Checking Investment Options up to the maximum amount set by federal law, currently \$250,000.



^{**} Since Inception Returns for less than one year are not annualized.



Contributions and Redemptions

Contributions QTD YTD

\$220,463

\$686,867

Redemptions QTD YTD

(\$73,063)

(\$150,447)

Net Contributions QTD YTD

\$147,400

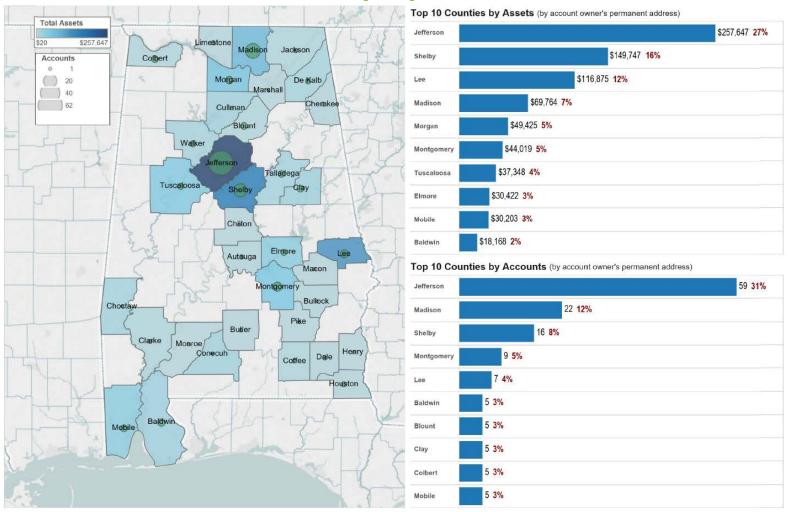
\$536,420







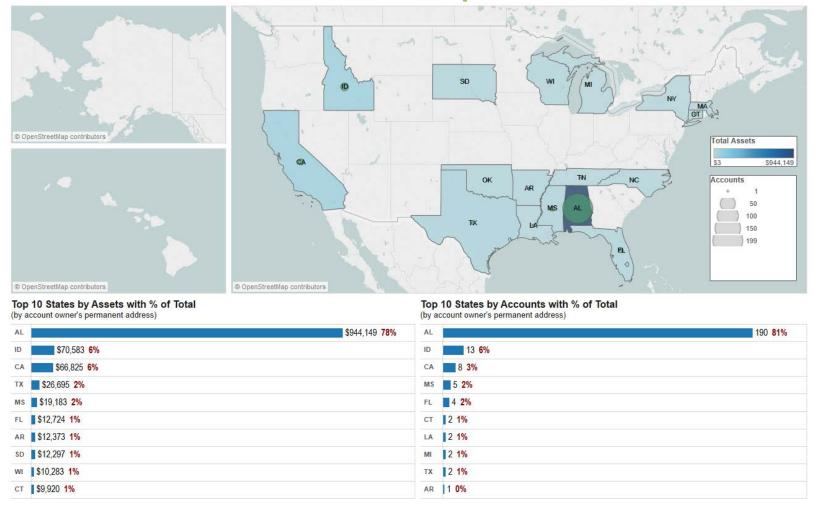
Account Ownership by Alabama Counties







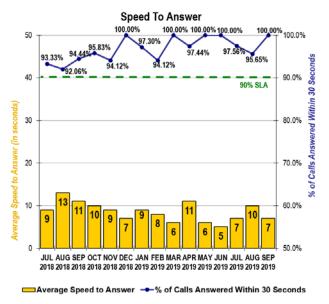
Account Ownership All States

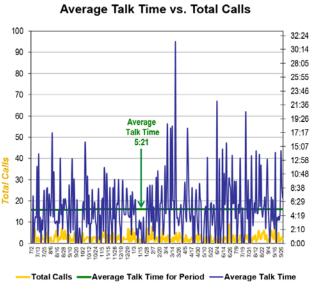


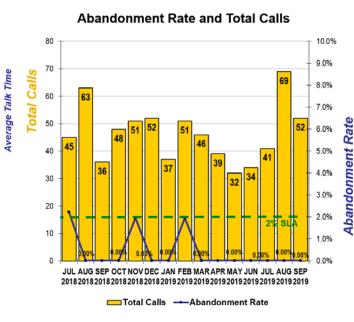




Customer Servicing











Quarterly Newsletter and Email



Possibilities





Simplify Your Savings

Life can get busy, but the Enable Savings Plan Alabama is here to make it simple when it comes to your savings. Take advantage of these tools to help you save time and money:

Automate Contributions

With the <u>Automatic Investment Plan</u> you can set up automatic contributions to your Enable Alabama account directly from your personal checking or bank savings account – ensuring you never miss a chance to save. Set this up monthly, weekly or even on specific days.

You can also make automatic contributions from your paycheck through payroll direct deposit of after-tax dollars, and some working Account Owners may be able to contribute their earnings beyond the \$15,000 annual limit.

Withdraw Systematically

One of the simplest ways to withdraw funds for qualified disability expenses is through the Systematic Withdrawal Program. With this feature you can send a pre-determined dollar amount to an individual or company each month. Not only does this take one item off your monthly to-do list, it also helps solidify your budget and savings allocations.



Tips: Planning Ahead for the Holidays? Give the Gift of Savings

This holiday season make sure to share the news about Enable Alabama gift offerings to spread the holiday cheer:

 Gift Certificates: Friends and family can download a gift contribution coupon – as well as a special occasion card if desired – from the Enable Alabama site. Simply fill out and mail both items, along with a check for the desired contribution amount, to the Enable Alabama address on the coupon.

Haift: A free online aifting consise. Haift makes contributing to an

Insights

Stay Connected:

We'd love to hear from you! For the opportunity to share your story, or for information on how to become an Enable Alabama advocate, please reach out to Enable Outreach Specialist Diane Stewart at <u>dstewart@fnni.com</u> or 402-602-3596

Get Social: Follow and Like @EnableSavingsPlanAlabama on Facebook

Stay posted on Enable Alabama updates, savings tips, and inspiring stories by joining our community on Facebook.





As the leaves start to fall and the smell of pumpkin enters the air, it means your latest edition of the Enable Alabama newsletter, *Possibilities*, has arrived.

See what's happening in this issue, including:

- Simplify Your Savings
- · Tips on Giving the Gift of Savings
- Good News Corner
- A Message from the Alabama State Treasurer

We appreciate your continued support of the Enable Savings Plan!

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Blog Posts



ABLE ACT

BASICS

INVESTMENTS

RESOURCES

ENROLL

Answering Common Account Owner Questions

August 20, 2019

Author: Diane Stewart, Enable Outreach Specialist

Our mission at Enable Alabama is to make our Account Owners' savings journey as simple and transparent as possible. To help you stay on track with your savings goals and keep you informed about your account, we've highlighted a few of the most common questions we receive from Account Owners.

What is an exclusion from a countable resource for SSI?

The Social Security Administration (SSA) will exclude from an Account Owner's countable resources a distribution for a Qualified Disability Expense other than housing if it is retained beyond the month received. This exclusion applies as long as:

- The Account Owner maintains, makes contribution to, or receives distributions from the ABLE account;
- · The distribution is unspent; and
- The distribution is identifiable.





Outreach

July

- Presentation and staffed an exhibitor table at the AL-APSE, Employment It Takes a Village Conference in Montgomery, July 10-12
- Hosted a Webinar focusing on ABLE to Work, July 16

August

- Alabama disABILITY conference preparation including revision of Power Point
- Advertising with Marketing for Alabama disABILITY conference and Roundup Resources Newsletter

September

- General Session Speaker, breakfast sponsor, and staffed an exhibitor table (with help from Anita Kelley) at the Alabama disability conference in Birmingham, September 9-11
- Special Needs Expo event (staffed by Treasurer's Office) in Montgomery, September 21
- Hosted a Webinar with a focus on Qualified Disability Expenses, September 24





In Progress

- Video Blog Series offering tips, news and education, September through year end
- Webinar on Gifting, November 16
- Potential enrollment with large number of eligible individuals through The Arc Montgomery



Disclosures

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Investments are not FDIC insured*. No Bank, State or Federal Guarantee. May Lose Value * Except the Bank Savings and Checking Investment Options



Thank You for the Opportunity to Work with the State of Alabama

